# CERTIFICATION OF ENROLLMENT

## SUBSTITUTE SENATE BILL 5714

Chapter 186, Laws of 1994

53rd Legislature 1994 Regular Session

VENDOR SINGLE INTEREST OR COLLATERAL PROTECTION COVERAGE

EFFECTIVE DATE: 6/9/94 - Except Sections 1 through 5 which take effect 1/1/95

Passed by the Senate March 5, 1994 YEAS 44 NAYS 0

# JOEL PRITCHARD

## President of the Senate

Passed by the House March 3, 1994 YEAS 96 NAYS 0

# CERTIFICATE

I, Marty Brown, Secretary of the Senate of the State of Washington, do hereby certify that the attached is **SUBSTITUTE SENATE BILL 5714** as passed by the Senate and the House of Representatives on the dates hereon set forth.

# BRIAN EBERSOLE

# Speaker of the House of Representatives

Approved March 30, 1994

# MARTY BROWN

Secretary

FILED

March 30, 1994 - 1:36 p.m.

MIKE LOWRY

Governor of the State of Washington

Secretary of State State of Washington

### SUBSTITUTE SENATE BILL 5714

AS AMENDED BY THE HOUSE

Passed Legislature - 1994 Regular Session

State of Washington 53rd Legislature 1994 Regular Session

**By** Senate Committee on Labor & Commerce (originally sponsored by Senators Fraser, Moore and Barr)

Read first time 02/03/94.

- 1 AN ACT Relating to vendor single-interest insurance coverage;
- 2 adding new sections to chapter 48.22 RCW; creating a new section; and
- 3 providing an effective date.
- 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:
- 5 <u>NEW SECTION.</u> **Sec. 1.** Unless the context clearly requires
  - otherwise, the definitions in this section apply throughout sections 1
- 7 through 5 and 7 of this act.

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- 8 (1) "Borrower" means a person who receives a loan or enters into a
- 9 retail installment contract under chapter 63.14 RCW to purchase a motor
- 10 vehicle or vessel in which the secured party holds an interest.
- 11 (2) "Motor vehicle" means a motor vehicle in this state subject to
- 12 registration under chapter 46.16 RCW, except motor vehicles governed by
- 13 RCW 46.16.020 or registered with the Washington utilities and
- 14 transportation commission as common or contract carriers.
- 15 (3) "Secured party" means a person, corporation, association,
- 16 partnership, or venture that possesses a bona fide security interest in
- 17 a motor vehicle or vessel.
- 18 (4) "Vendor single-interest" or "collateral protection coverage"
- 19 means insurance coverage insuring primarily or solely the interest of

- 1 a secured party but which may include the interest of the borrower in
- 2 a motor vehicle or vessel serving as collateral and obtained by the
- 3 secured party or its agent after the borrower has failed to obtain or
- 4 maintain insurance coverage required by the financing agreement for the
- 5 motor vehicle or vessel. Vendor single-interest or collateral
- 6 protection coverage does not include insurance coverage purchased by a
- 7 secured party for which the borrower is not charged.
- 8 (5) "Vessel" means a vessel as defined in RCW 88.02.010 and
- 9 includes personal watercraft as defined in RCW 88.12.010.
- 10 <u>NEW SECTION.</u> **Sec. 2.** In a contract or loan agreement, or on a
- 11 separate document accompanying the contract or loan agreement and
- 12 signed by the borrower, that provides financing for a motor vehicle or
- 13 vessel and authorizes a secured party to purchase vendor single
- 14 interest or collateral protection coverage, the following or
- 15 substantially similar warning must be set forth in ten-point print:
- 16 WARNING
- 17 UNLESS YOU PROVIDE US WITH EVIDENCE OF THE INSURANCE COVERAGE
- AS REQUIRED BY OUR LOAN AGREEMENT, WE MAY PURCHASE INSURANCE AT
- 19 YOUR EXPENSE TO PROTECT OUR INTEREST. THIS INSURANCE MAY, BUT
- 20 NEED NOT, ALSO PROTECT YOUR INTEREST. IF THE COLLATERAL
- 21 BECOMES DAMAGED, THE COVERAGE WE PURCHASE MAY NOT PAY ANY CLAIM
- 22 YOU MAKE OR ANY CLAIM MADE AGAINST YOU. YOU MAY LATER CANCEL
- 23 THIS COVERAGE BY PROVIDING EVIDENCE THAT YOU HAVE OBTAINED
- 24 PROPER COVERAGE ELSEWHERE.
- 25 YOU ARE RESPONSIBLE FOR THE COST OF ANY INSURANCE PURCHASED BY
- 26 US. THE COST OF THIS INSURANCE MAY BE ADDED TO YOUR LOAN
- 27 BALANCE. IF THE COST IS ADDED TO THE LOAN BALANCE, THE
- 28 INTEREST RATE ON THE UNDERLYING LOAN WILL APPLY TO THIS ADDED
- 29 AMOUNT. THE EFFECTIVE DATE OF COVERAGE MAY BE THE DATE YOUR
- 30 PRIOR COVERAGE LAPSED OR THE DATE YOU FAILED TO PROVIDE PROOF
- 31 OF COVERAGE.
- 32 THE COVERAGE WE PURCHASE MAY BE CONSIDERABLY MORE EXPENSIVE
- 33 THAN INSURANCE YOU CAN OBTAIN ON YOUR OWN AND MAY NOT SATISFY
- 34 WASHINGTON'S MANDATORY LIABILITY INSURANCE LAWS.

NEW SECTION. Sec. 3. (1) A secured party shall not impose charges, that may include but are not limited to interest, finance, and premium charges, on a borrower for vendor single interest or collateral protection coverage for the motor vehicle or vessel as provided in subsection (2) of this section until the following or a substantially similar warning printed in ten-point type is sent to the borrower:

# FINAL NOTICE AND WARNING

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16 17 UNLESS YOU PROVIDE US WITH EVIDENCE OF THE INSURANCE COVERAGE AS REQUIRED BY OUR LOAN AGREEMENT WITHIN FIVE DAYS AFTER THE POSTMARK ON THIS LETTER, WE WILL PURCHASE INSURANCE AT YOUR EXPENSE TO PROTECT OUR INTEREST. THIS INSURANCE MAY, BUT NEED NOT, ALSO PROTECT YOUR INTEREST. IF THE COLLATERAL BECOMES DAMAGED, THE COVERAGE WE PURCHASE MAY NOT PAY ANY CLAIM YOU MAKE OR ANY CLAIM MADE AGAINST YOU. YOU MAY LATER CANCEL THIS COVERAGE BY PROVIDING EVIDENCE THAT YOU HAVE OBTAINED PROPER COVERAGE ELSEWHERE OR HAVE PAID OFF THE LOAN ON THE COLLATERAL IN ITS ENTIRETY.

- YOU ARE RESPONSIBLE FOR THE COST OF THE INSURANCE PURCHASED BY
  US. THE COST OF THIS INSURANCE MAY BE ADDED TO YOUR LOAN
  BALANCE. IF THE COST IS ADDED TO THE LOAN BALANCE, THE
  INTEREST RATE ON THE UNDERLYING LOAN WILL APPLY TO THIS ADDED
  AMOUNT. THE EFFECTIVE DATE OF COVERAGE MAY BE THE DATE YOUR
  COVERAGE LAPSED OR THE DATE YOU FAILED TO PROVIDE PROOF OF
  COVERAGE.
- THE COVERAGE WE PURCHASE WILL COST YOU A TOTAL OF APPROXIMATELY

  (PLUS INTEREST) AND MAY BE CONSIDERABLY MORE EXPENSIVE

  THAN INSURANCE YOU CAN OBTAIN ON YOUR OWN.
- The final notice and warning shall identify whether the coverage to be purchased is vendor single interest or collateral protection coverage and disclose the extent of the borrower's coverage, if any, including a statement of whether the coverage satisfies Washington's mandatory liability insurance laws.
- 33 (2) If reasonable efforts to provide the borrower with the notice 34 required under subsection (1) of this section fail to produce evidence

- of the required insurance, the secured party may proceed to impose charges for vendor single interest or collateral protection coverage no sooner than eight days after giving notice as required under this chapter. Reasonable efforts to provide notice under this section means:
- (a) Within thirty days before the secured party is required to send 6 7 the final notice and warning in compliance with subsection (1) of this 8 section, the secured party shall mail a notice by first class mail to 9 the borrower's last known address as contained in the secured party's 10 The notice shall state that the secured party intends to charge the borrower for vendor single interest or collateral protection 11 12 coverage on the collateral if the borrower fails to provide evidence of 13 proper insurance to the lender; and
- 14 (b) The secured party shall send the final notice and warning 15 notice in compliance with subsection (1) of this section by certified 16 mail to the borrower's last known address as contained in the secured 17 party's records at least eight days before the insurance is charged to 18 the borrower by the insurer.
- (3) The secured party is responsible for complying with subsection (2)(a) and (b) of this section. However, a secured party may seek the services of other entities to fulfill the requirements of subsection (2)(a) and (b) of this section.
  - (4) Nothing contained in this chapter, or a secured party's compliance with or failure to comply with this chapter, shall be construed to require the secured party to purchase vendor single interest or collateral protection coverage, and the secured party shall not be liable to the borrower or any third party as a result of its failure to purchase vendor single interest or collateral protection coverage.
  - (5) Substantial compliance by a secured party with sections 1 through 5 of this act constitutes a complete defense to any claim arising under the laws of this state challenging the secured party's placement of vendor single interest or collateral protection coverage.
  - (6) The effective date of vendor single interest or collateral protection coverage placed under this chapter shall be either the date that the borrower's prior coverage lapsed or the date that the borrower failed to provide proof of coverage on the vehicle or vessel as required under the contract or loan agreement. Premiums for vendor single interest or collateral protection coverage placed under this

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- chapter shall be calculated on a basis that does not exceed the outstanding credit balance as of the effective date of the coverage even though the coverage may limit liability to the outstanding balance, actual cash value, or cost of repair.
- 5 (7) If the secured party has purchased the contract or loan agreement relating to the motor vehicle or vessel from the seller of 6 7 the motor vehicle or vessel under an agreement that the seller must 8 repurchase the contract or loan agreement in the event of a default by 9 the borrower, the secured party shall send a copy of the notice 10 provided under subsection (2)(a) of this section by first class mail to the seller at the seller's last known address on file with the secured 11 party when such notice is sent to the borrower under subsection (2)(a) 12 13 of this section.
- 14 <u>NEW SECTION.</u> **Sec. 4.** (1) The secured party shall cancel vendor 15 single interest or collateral protection coverage charged to the borrower effective the date of receipt of proper evidence from the 16 borrower that the borrower has obtained insurance to protect the 17 18 secured party's interest. Proper evidence includes an insurance binder 19 that is no older than ninety days from the date of issuance and that contains physical damage coverage as provided in the borrower's loan 20 agreement with respect to the motor vehicle or vessel. 21
- (2) If the underlying loan or extension of credit for the underlying loan is satisfied, the secured party may not require the borrower to maintain vendor single interest or collateral protection coverage that has been purchased.
- 26 (3) The interest rate for financing the cost of vendor single 27 interest or collateral protection coverage may not exceed the interest 28 rate applied to the underlying loan obligation.
- 29 NEW SECTION. Sec. 5. If vendor single interest or collateral protection coverage is canceled or discontinued under section 4 (1) or 30 31 (2) of this act, the amount of unearned premium must be refunded to the 32 borrower. At the option of the secured party, this refund may take the 33 form of a credit against the borrower's obligation to the secured If the refund is taken as a credit against the borrower's 34 35 obligation to the secured party, the secured party shall provide the borrower with an itemized statement that indicates the amount of the 36 37 credit and where the credit has been applied.

SSB 5714.SL

NEW SECTION. Sec. 6. Sections 1 through 5 and 7 of this act are added to chapter 48.22 RCW.

3 NEW SECTION. Sec. 7. The failure of a secured party prior to January 1, 1995, to provide notice as contemplated in this chapter, or 4 otherwise to administer a vendor single interest or collateral 5 protection coverage program in a manner similar to that required under 6 7 this chapter, shall not be admissible in any court or arbitration proceeding or otherwise used to prove that a secured party's actions 8 with respect to vendor single interest or collateral protection coverage or similar coverage were unlawful or otherwise improper. A 10 secured party shall not be liable to the borrower or any other party 11 for placing vendor single interest or collateral protection coverage in 12 accordance with the terms of an otherwise legal loan or other written 13 14 agreement with the borrower entered prior to January 1, 1995. 15 provisions of this section shall be applicable with respect to actions pending or commenced on or after the effective date of this section. 16

NEW SECTION. **Sec. 8.** Sections 1 through 5 of this act take effect 18 January 1, 1995.

Passed the Senate March 5, 1994.
Passed the House March 3, 1994.
Approved by the Governor March 30, 1994.
Filed in Office of Secretary of State March 30, 1994.